

EXHIBIT “H”

CYCLE:	EMIUNIT	KAMALI	INCOME STATEMENT SUMMARY	057	DATE: 09/18/03					
STRUCTURES:	04		PERIOD 09 2003		TIME: 10:46:13					
RPT ENTITY:	00047				PAGE: 1					
COMMENTS:	405									
LOCATION:	KAMALI									
FORMAT:	F11									
	ACTUAL	\$ TO SALES	PRIOR YEAR	\$ TO SALES	VAR TO PRIOR YEAR	\$ VAR	LAST PD ACTL	\$ TO SALES	VAR TO 1ST PD ACTL	\$ VAR
NET HOUSE SALES	9,000,306	53.71			9,000,306		10,475,939	93.59	9,475,633	51.3
ACROSS DOCK TRANSFERS							152,932	.77	152,932	100.0
DRUP SHIP SALES							123,932	.63	123,932	100.0
FEES	430,114	4.48			430,114		854,429	4.33	624,325	49.7
OUTBOUND TRUCK REVENUES	77,347	.81			77,347		150,657	.76	73,310	48.7
PRODUCT HANDLING CHG-FF	8,813	.09			8,813		13,209	.07	4,390	33.2
PRODUCT STORAGE CHG-FF	36,501	.38			36,501		46,706	.24	10,205	21.8
FLAT FEES VARIANCE	14,558	.15			14,558		31,944	.16	17,426	54.5
RENTS	14,175	.15			14,175		28,597	.14	14,422	50.4
NET OPERATING SALES	9,553,470	59.47			9,553,470		19,572,337	99.15	10,019,067	51.2
OTHER TRANSIT REVENUE	50,927	.53			50,927		167,115	.85	116,188	69.5
VENDOR AGEN CHARGE							219		219	100.0
NET SALES	9,604,397	100.00			9,604,397		19,740,670	100.00	10,136,273	51.3
PRODUCT MARGIN	135,230	1.41			135,230		312,250	1.58	177,020	56.7
OTHER MARGIN	604,093	6.29			604,093		1,235,731	6.24	632,640	51.1
ADJUSTMENTS/ALLOWANCES	15,587	.16			15,587		16,601	.08	1,014	6.1
SPOILAGE, NET	23,248	.24			23,248		23,690	.13	2,442	9.5
CASH DISCOUNT, NET	39,241	.35			39,241		202,437	1.03	169,396	83.6
REBATE FROM NET							12,050	.06	12,050	100.0
MARKET CHANGE/EQUILIBRIUM	2,379	.02			2,379		77,823	.39	80,282	183.1
INVENTORY ADJ/WRITTEN/DN							41,409	.21	41,409	100.0
PAIDS, NET	26,734	.28			26,734		52,095	.26	25,361	48.7
DAMAGE RECLAIM CENTER							342		342	100.0
OTHER MARGINS	5,138	.05			5,138		11,835	.06	6,697	56.6
ESC GENERATED REVENUE	29,569	.31			29,569		251,710	1.28	281,279	111.7
CSC GENERATED REVENUE							59,119	.30	59,119	100.0
GROSS MARGIN ALL OPS	709,752	7.39			709,752		1,858,910	9.42	1,149,054	61.9
COST SERV PRODUCT PROC							336,563	.69	336,563	100.0
WAREHOUSE EXPENSE	2,404	.03			2,404		308,613	1.97	384,209	99.4
NET TRANSPORTATION	125,819	1.31			125,819		126,767	1.00	322,586	163.8
AND BACK TRUCK REV	129,274	1.34			129,274		317,772	1.61	189,490	59.6
BUILDING EXPENSE							429,361	2.19	429,361	100.0
GROSS MARGIN	704,893	7.34			704,893		389,734	1.97	315,159	80.9
GEN ADMIN EXPENSE							42,384	.21	42,384	100.0
IT EXPENSE							6,372	.04	6,372	100.0
SELLING EXPENSE	5,046	.05			5,046		66,083	.34	71,935	107.5
CREDIT LOSSES							15,000	.08	15,000	100.0
OTHER EXPENSE							576		576	100.0
SG&A	5,046	.05			5,046		48,453	.25	53,499	110.4
OPERATING EARNINGS	709,939	7.39			709,939		341,291	1.73	368,658	109.0
INTEREST INCOME/FFS DIV							16,834	.09	16,834	100.0
WORKING CAP CHANGE							327,959	1.66	327,959	100.0
OVERHEAD BURDEN CHG							162,508	.82	162,508	100.0
EARNINGS BEF TAXES	709,939	7.39			709,939		132,352	.67	842,291	636.4
EARNINGS BEF TAXES	709,939	7.39			709,939		132,352	.67	842,291	636.4

ON BURDEN TO BE BOOKED: 197,406

CONFIDENTIAL FOR EXPERTS ONLY
 Not to be disclosed to any party or counsel
 Pursuant to April 12, 2005 Orders from
 C. Matsui

Betty V. HEX et al.
 D. H. Civ. 03 00385 SOM LEK

PCT-B 000005

CYCLE:	HYSTORYT												DATE: 08/12/03
STRUCTURE:	04												TIME: 23:03:29
NET ENTITY:	00043												PAGE: 1
COMMENT:	V05												
LOCATION:	HAWAII												
	FORMAL:	FIL											
			ACTUAL	% TO SALES	PRIOR YEAR	% TO SALES	VAR TO PRIOR YEAR	% VAR	OPS PLAN	% TO SALES	VAR TO PLAN	% VAR	
NET HOUSE SALES			18,475,939	93.59	23,542,542	92.58	5,066,603	21.5-	24,644,937	92.73	6,168,990	25.0-	
ACROSS DOCK TRANSFERS			152,932	.77	125,592	.49	27,400	21.8	132,461	.50	20,471	15.5	
NET SHIP SALES			123,932	.63	276,895	1.07	384,817	145.8-	277,984	1.05	401,516	144.6-	
FEES			854,439	4.33	1,136,308	4.47	282,469	24.8-	1,127,314	4.24	272,875	24.2-	
OUTBOUND TRUCK REVENUES			150,657	.76	162,526	.64	12,269	7.5-	178,205	.67	27,548	15.3-	
PRODUCT HANDLING CHG-FT			13,209	.07	13,500	.05	291	2.2-	98,953	.37	85,744	86.7-	
PRODUCT STORAGE CHG-FT			46,706	.24	75,044	.30	29,138	38.4-			46,706		
PRODUCT DELIVER CHG-FT							2	100.0-	2		2	100.0-	
EXE STAR VARIANCE			31,384	.16	17,023	.07	14,559	87.9-			31,384		
REBATES			-28,597-	-14-	79,319	.31-	51,322	64.2	63,281-	-24-	34,694	54.8	
NET OPERATING SALES			19,573,337	99.15	25,265,245	99.36	5,491,908	22.5-	26,396,575	99.32	6,423,298	25.8-	
OTHER TRANSF. REVENUE			167,115	.85	160,211	.63	6,904	4.3	178,039	.67	16,984	6.2-	
RETAIL SERVICE INCOME					1,117	.01	1,137	100.0-	2,362	.01	2,362	100.0-	
VENDOR ADMIN CHARGE			218		2,568	.01	2,350	91.5-			218		
NET SALES			19,740,670	100.00	25,425,141	100.00	5,688,471	22.4-	26,577,034	100.00	6,436,566	25.9-	
PRODUCT MARGIN			332,256	1.58	319,269	1.26	7,019	2.2-	323,061	1.22	11,611	3.6-	
OTHER MARGIN			1,235,731	6.26	1,490,182	5.96	254,451	17.1-	1,521,454	5.73	285,523	18.8-	
ADJUSTMENTS/ALLOWANCES			16,601	.08	28,443	.11	11,842	41.6-	28,359	.11	11,758	41.5	
STORAGE, NET			25,590	.13	12,000	.05	13,690	114.1-	8,357	.03	17,333	297.4	
CASE DISCOUNT, NET			202,637	1.03	290,880	1.14	88,243	30.3-	311,423	1.17	108,784	34.3-	
VENDOR ADJUSTMENTS					539,903	2.12	538,963	100.0			500	100.0	
MARGIN INVOIC, NET			12,059	.06	944		12,394	107.5	6,948		500	100.0	
MARGENT CHARGE/EQUALIZATI			71,823	.39	85,101	.33	7,278	8.6-	147,964	.56	70,145	47.4-	
INVENTORY ADJ/WRITEDOWN			41,404	.21	13,101	.05	54,530	426.1			41,409		
FRAND, NET			52,095	.26	47,612	.19	4,483	9.4-	45,731	.17	4,348	13.9-	
DAMAGE RECLAIM CENTER			342		23,005	.09	23,347	101.5	4,006	.02	4,348	108.5	
OTHER MARGINS			11,835	.06	6,728	.03	5,107	75.9-	12,727	.05	892	7.0-	
EOC GENERATED REVENUE			251,710	1.28	281,358	1.11	533,069	189.5	382,111	1.48	140,461	35.8-	
EOC GENERATED REVENUE			59,119	.30	106,058	.42	46,931	44.3-	108,323	.38	41,904	41.4-	
GROSS MARGIN ALL OPS			1,938,810	9.42	1,634,162	6.43	224,668	13.7	2,338,549	8.88	479,739	20.5-	
GST. SERV. PRODUCT. PROC			156,360	.69	155,576	.61	19,011	12.2	140,358	.53	3,795	2.7	
WAREHOUSE EXPENSE			388,613	1.97	386,753	1.56	8,144	2.1	451,313	1.70	42,700	13.0	
NET TRANSPORTATION			156,787	1.00	220,724	.87	23,957	10.9	191,541	.72	5,226	2.7-	
ADD BACK TRANS. REV			317,772	1.61	323,139	1.27	5,367	1.7	356,306	1.34	38,538	10.8	
BUILDING EXPENSE			429,361	2.18	462,633	1.82	33,252	7.2	481,867	1.81	52,306	10.9	
GROSS MARGIN			389,734	1.97	75,335	.30	314,399	417.3	717,164	2.70	327,430	45.7-	
GEN ADMIN EXPENSE			42,384	.21	125,253	.49	167,637	133.8	117,197	.44	159,381	136.2	
IT EXPENSE			8,372	.04	17,438	.07	9,567	53.3	20,764	.04	2,392	22.2	
SELLING EXPENSE			66,889	.34	82,378	.32	15,485	18.8	82,194	.31	13,305	16.0	
ADDITIONAL COMPENSATION					20,586	.08	20,586	100.0	15,508	.06	13,508	100.0	
CREDIT LOSSES			15,000	.08	7,692	.03	7,308	95.0	15,000	.06			
OTHER EXPENSE			576		1,806	.01	1,310	69.5	815		239	29.3	
SGA			44,453	.25	255,730	1.01	207,277	81.1	241,478	.91	193,025	79.9	
OPERATING EARNINGS			341,281	1.73	180,395	.71	521,676	289.2	475,686	1.79	134,405	28.3	
INTEREST INCOME/EXP. DIV			16,834	.09	22,822	.09	5,980	26.2	18,679	.07	1,865	9.9	
WORKING CAP. CHARGE			327,959	1.66	308,654	1.21	19,305	6.3	276,903	1.04	51,050	18.4	
OVERHEAD BURDEN CHRG			162,508	.82	433,316	1.70	270,808	62.5	186,165	.70	23,637	12.7	
EARNINGS BEFORE TAXES			132,352	.67	899,543	3.54	767,191	85.3	31,311	.12	163,663	522.7	
EARNINGS BEFORE TAXES			132,352	.67	899,543	3.54	767,191	85.3	31,311	.12	163,663	522.7	
ON BURDEN TO BE BOOKED:			265,771										

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 Pursuant to April 12, 2005 Orders from
 C. Matsui

Beiry v. HEX et al.
 D. HI Civ. 03 00385 SOM LEX

PCT-B 000064

CYCLE: 00047	UNIT: 00047	STATEMENT: 00047	507	DATE: 06/12/03						
STRUCTURE: 04	FORMAT: Y11	PERIOD: 08	YEAR: 2003	TIME: 23:03:29						
CONTENT: 00047	LOCATION: HAWAII	YEAR TO DATE		PAGE: 1						
	ACTUAL	8 TO SALES	8 TO SALES	8 TO SALES	8 TO SALES	8 TO SALES	8 TO SALES	8 TO SALES	8 TO SALES	
NET HOUSE SALES	172,703,459	93.01	166,207,147	92.45	7,503,684	4.2	162,063,466	92.74	9,300,007	5.1
ACROSS DOCK TRANSFERS	1,130,049	.64	1,168,962	.69	38,913	3.3	1,184,319	.69	54,340	4.6
DRY SHIP SALES	651,777	.35	2,403,463	1.24	1,757,686	72.3	1,608,965	.82	357,188	58.5
FEES	8,029,001	4.32	8,293,282	4.25	264,281	3.2	8,344,851	4.25	315,050	3.8
OUTBOUND TRUCK REVENUES	1,313,227	.71	1,359,164	.70	45,937	3.4	1,367,332	.70	54,105	4.0
PRODUCT HANDLING CHG-FY	118,725	.06	128,138	.07	15,613	12.2	783,776	.40	671,051	85.6
PRODUCT STORAGE CHG-FY	464,582	.25	615,690	.32	151,108	24.5			164,582	
PRODUCT DELIVER CHG-FY			60		69	100.0	58		58	100.0
ELEK STAR VARIANCE	245,773	.13	19,221	.01	24,994	1378.7			245,773	
MORTALIZATION			37,769	.02	37,769	100.0	14,100	.01	14,100	100.0
REBATES	367,482	.20	610,766	.31	243,304	59.8	366,429	.19	1,053	.3
NET OPERATING SALES	164,203,111	99.25	159,514,330	99.28	9,231,219	4.8	154,912,308	99.36	10,629,197	5.3
OTHER TRANSFER REVENUE	1,381,465	.74	1,384,819	.71	3,354	.2	1,232,223	.63	149,242	12.1
RETAIL SERVICE INCOME	13,477	.01	7,616		5,861	77.0	17,161	.01	3,684	21.5
VENDOR ADJUST CHARGE	4,147		16,741	.01	14,594	77.9			4,147	
OTHER INCOME	31		2,239		2,270	101.4	2,239		2,270	101.4
NET SALES	165,682,231	100.00	164,923,267	100.00	9,241,036	4.7	156,159,453	100.00	10,477,222	5.3
PRODUCT MARGIN	2,540,528	1.37	1,809,473	.97	651,055	34.5	2,398,798	1.22	141,730	5.9
OTHER MARGIN	11,196,946	6.03	11,137,695	5.71	59,251	.3	11,362,633	5.79	165,687	1.5
ADJUSTMENTS/ALLOWANCES	232,626	.13	293,863	.15	61,237	20.8	159,437	.10	32,789	16.4
SPILLAGE, NET	156,034	.08	107,468	.06	48,566	45.2	62,609	.03	93,425	149.2
CASH DISCOUNT, NET	2,056,219	1.11	2,603,766	1.34	547,547	21.0	2,313,631	1.19	257,432	12.1
VENDOR ADJUSTMENTS	11,023	.01	1,221,064	.63	1,210,041	99.1	2,500		8,525	100.0
NET FROM NET	70,696	.04	42,416	.02	28,280	66.7	46,631	.02	24,063	51.6
MARKET CHANGE/EQUILIBRIUM	1,010,792	.54	3,662,095	1.88	2,651,303	72.4	1,153,540	.59	142,748	12.4
INVENTORY ADJ/REVISIONS	2,841		28,249	.01	31,099	110.1			2,841	
FRAND, NET	465,912	.25	220,830	.11	245,082	111.0	306,721	.16	159,191	52.9
DAMAGE RECLAIM CENTER	34,397	.02	10,403	.01	27,994	235.3	10,797	.01	27,598	255.5
OTHER MARGINS	93,865	.05	53,359	.03	39,506	74.0	89,460	.05	4,405	4.3
PG GENERATED REVENUE	2,407,205	1.39	4,501,565	2.31	2,094,360	46.5	3,042,392	1.55	635,187	20.9
CSC GENERATED REVENUE	525,974	.28	1,053,922	.54	527,948	55.1	821,442	.42	293,308	34.0
GROSS MARGIN ALL OPS	16,670,653	8.98	16,582,455	9.53	1,912,002	10.3	17,625,105	8.99	354,452	5.4
COST SERV PROJECT PROC	1,005,385	.58	1,032,005	.53	53,388	5.2	1,144,455	.59	59,070	5.2
WAREHOUSE EXPENSE	3,464,455	1.87	2,975,618	1.53	492,477	16.6	3,350,317	1.73	78,739	2.3
NET TRANSPORTATION	1,691,132	.92	1,232,035	.63	459,477	16.4	1,648,401	.84	32,671	2.0
AND BACK TRANS REV	2,694,692	1.45	2,744,049	1.42	49,351	1.8	2,589,413	1.33	95,079	3.7
BUILDING EXPENSE	3,759,157	2.02	3,580,231	1.84	178,926	5.0	3,809,949	1.94	50,792	1.3
GROSS MARGIN	3,941,792	2.14	7,018,063	3.60	3,036,271	43.3	5,052,310	2.57	1,050,518	20.9
GEN ADMIN EXPENSE	981,848	.47	856,706	.44	25,142	2.9	935,103	.48	53,255	5.7
IT EXPENSE	91,124	.05	38,977	.05	7,053	7.9	84,964	.04	6,160	7.3
SELLING EXPENSE	606,493	.33	680,631	.35	74,138	10.9	583,823	.30	22,680	3.9
ADDITIONAL COMMISSION			368,688	.08	164,608	100.0	124,064	.06	124,064	100.0
RETAIL SERVICE EXPENSE	2,360				2,360				2,360	
CREDIT LOSSES	120,800	.06	61,536	.03	59,464	95.0	120,000	.06		
OTHER EXPENSE	4,963		6,303		1,340	21.3	6,520		1,557	23.9
SG&A	1,706,788	.92	1,668,841	.96	162,053	8.7	1,854,464	.95	147,676	8.0
OPERATING EARNINGS	2,275,004	1.23	5,349,222	2.64	2,874,218	55.8	3,177,846	1.62	902,842	28.4
INTEREST INCOME/PAID DIV	150,842	.08	165,275	.08	14,433	8.7	77,570	.04	13,272	94.5
WORKING CAP CHANGE	2,425,787	1.32	2,340,382	1.20	84,805	3.6	2,174,056	1.12	251,731	11.6
OVERHEAD BURDEN CHG	1,349,557	.73	2,720,245	1.40	1,370,688	50.4	1,373,194	.70	23,639	1.7
EARNINGS BEFORE TAXES	1,349,438	.73	253,270	.13	1,602,769	632.8	291,834	.15	1,057,664	362.4
INCOME TAXES (CLOSING)	5,431				5,431				5,431	
EARNINGS AFTER TAXES	1,354,929	.73	253,270	.13	1,608,199	635.0	291,834	.15	1,063,095	364.3
OR BURDEN TO BE BOOKED	1,961,597									

CONFIDENTIAL FOR EXPERTS ONLY

Not to be disclosed to any party or counsel
Pursuant to April 12, 2005 Orders from

C. Matsui

Bert v. HEX et al.

D. H. Civ. 03 00385 SOM LEK

PCT-B 000065

CYCLES		HAWAII		INCOME STATEMENT SUMMARY		057		DATE: 07/17/03		TIME: 19:38:27		PAGE: 1	
STRUCTURE:	04	PERIOD:	07	2003									
RTY ENTITY:	00047												
COMMENT:	VOS												
LOCATION:	ENHALL												
		1 TO	2 TO	3 TO	4 TO	5 TO	6 TO	7 TO	8 TO	9 TO	10 TO	11 TO	12 TO
		ACTUAL	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES
NET HOUSE SALES		19,040,347	93.04	23,605,324	93.13	4,564,977	19.3	22,143,357	93.38	3,103,010	14.0		
ACROSS DOCK TRANSFERS		128,689	.63	146,095	.58	17,412	11.8	137,810	.58	9,127	6.6		
DOCK SHIP SALES				126,485	.50	126,485	100.0	25,959	.11	25,959	100.0		
FEE		910,061	4.45	1,108,778	4.97	198,717	17.9	1,005,496	4.24	35,435	3.5		
OUTBOUND TRUCK REVENUES		152,455	.74	176,739	.70	24,284	13.8	171,327	.72	18,872	11.0		
PRODUCE HANDLING CHG-FY		23,823	.07	14,209	.06	914	2.7	132,395	.49	98,573	87.7		
PRODUCT STORAGE CHG-FY		50,943	.25	79,672	.32	28,729	16.1			50,943	100.0		
FIXED STAFF VARIANCE		26,291	.13	2,000	.01	28,291	1414.6			26,291	100.0		
REVENUE		36,375	.18	74,904	.30	38,529	51.4	49,460	.21	13,085	26.5		
NET OPERATING SALES		20,266,228	99.13	25,180,352	99.34	4,894,224	19.4	23,546,885	99.30	3,260,657	13.8		
OTHER TRUCKS' REVENUE		177,520	.87	163,971	.65	13,549	1.3	162,504	.69	14,616	9.0		
RETAIL SERVICE INCOME		1,175	.01	1,043	.01	131	0.3	2,379	.01	1,204	50.6		
VENDOR ADJUT CHARGE		223		1,930	.01	1,707	88.4			223	100.0		
NET SALES		20,465,146	100.00	25,347,458	100.00	4,902,292	19.3	23,712,169	100.00	3,247,022	13.7		
PRODUCT MARGIN		287,609	1.41	303,842	1.20	16,233	5.3	297,001	1.25	9,392	3.2		
OTHER MARGIN		1,296,116	6.33	1,469,534	5.80	173,418	11.8	1,405,042	5.93	108,926	7.8		
ADJUSTMENTS/ALLOWANCES		46,483	.23	815	.00	45,668	5603.2	23,808	.10	22,673	55.2		
STORAGE, NET		31,684	.15	13,523	.05	18,061	132.6	8,180	.03	23,504	287.3		
CASH DISCOUNT, NET		204,707	1.00	327,377	1.29	122,670	37.5	280,570	1.18	75,863	27.0		
VENDOR ADJUSTMENTS				13,352	.05	13,352	100.0			500	100.0		
HOUSE FROM, NET		14,317	.07	2,702	.01	11,615	123.5	5,070	.02	9,247	182.4		
HOUSE CORRECTION/REBATE		189,233	.98	212,523	.84	23,290	15.2	102,459	.43	77,624	75.8		
INVENTORY ADJ/WHITEOWN		39,832	.19	10,519	.04	29,312	279.0			39,832	100.0		
FRAND, NET		44,411	.22	29,332	.12	15,079	51.4	48,889	.17	3,923	9.7		
DAMAGE RECLAIM CENTER		1,079	.02	8,726	.03	4,647	53.3	8,725	.04	4,646	53.2		
OTHER HANDS		12,164	.06	8,551	.03	3,613	42.3	11,564	.05	600	5.2		
PSC COMPARED REVENUE		253,012	1.24	492,213	1.94	239,201	49.6	335,612	1.41	82,400	24.6		
CSC GENERATED REVENUE		59,326	.29	135,312	.53	76,986	56.9	132,560	.56	74,234	56.0		
GROSS MARGIN ALL OPS		1,855,043	9.26	2,400,901	9.47	505,838	21.3	2,170,015	9.15	274,952	12.7		
CUST SERV PRODUCT PROC		139,456	.68	159,346	.63	19,890	18.1	139,623	.59	9,163	6.6		
WAREHOUSE EXPENSE		450,377	2.20	392,910	1.51	57,467	17.6	439,562	1.82	19,815	4.6		
NET TRANSPORTATION		108,246	.52	135,578	.53	27,332	3.7	191,627	.81	3,341	1.8		
ADD BACK TRUCKS REV		329,275	1.61	340,720	1.34	10,759	3.2	334,231	1.41	4,256	1.3		
BUILDING EXPENSE		459,316	2.24	472,973	1.87	13,657	2.9	491,143	2.03	22,927	4.5		
GROSS MARGIN		336,693	1.65	840,324	3.35	512,631	60.4	592,831	2.50	256,138	45.2		
GEN ADMIN EXPENSE		106,536	.52	99,343	.39	7,193	7.4	117,969	.49	10,932	9.2		
IT EXPENSE		10,280	.05	6,648	.03	3,632	34.6	10,647	.04	367	3.4		
SELLING EXPENSE		75,010	.37	86,384	.34	11,374	13.2	74,291	.31	719	1.0		
ADDITIONAL COMPENSATION				20,546	.08	20,546	100.0			15,508	100.0		
CREDIT LOSSES		15,080	.07	7,692	.03	7,388	35.8	15,008	.06				
OTHER EXPENSE		450		608		178	26.6	815		325	39.9		
SG&A		207,316	1.01	221,141	.87	13,975	6.3	239,629	.99	26,319	11.3		
OPERATING EARNINGS		129,377	.63	628,183	2.48	498,856	79.4	353,202	1.51	229,825	64.0		
INTEREST INCOME+VS DIV		20,665	.10	32,853	.13	12,188	37.1	1,200	.01	21,065	182.1		
WORKING CAP CHANGE		302,278	1.48	324,297	1.28	22,019	6.8	344,228	1.45	41,050	12.2		
OVERHEAD BURDEN CHRG		165,985	.81	349,451	1.38	183,466	52.3	165,985	.70				

EARNINGS BEFORE TAXES	318,221	1.55	12,712	.05	305,509-2403.3	152,111	.64	166,110	109.2
EARNINGS BEFORE TAXES	318,221	1.55	12,712	.05	305,509-2403.3	152,111	.64	166,110	109.2
OR BURDEN TO BE BOOKED:	237,121								

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 Not to be disclosed to any party or counsel
 Pursuant to April 12, 2005 Orders from
 C. Matsui
 Betty V. HEX et al.
 D. HL Civ. 03 00385 SOM LEK

PCT-B 000128

CHUCKS	INITIALS	DATE	06/10/03							
STAFF	06	TIME	21:25:12							
REF ID	00047									
CONTENT	V005									
LOCATION	HAWAII									
FUND: F11		PERIOD 06 2003								
	ACTUAL	% TO SALES	PRD YR	% TO SALES	PRD YR	% VAR	OPS PLAN	% TO SALES	VAR TO PLAN	% VAR
NET HOUSE SALES	17,054,049	99.17	21,629,037	90.92	3,774,988	17.5	21,400,560	92.18	3,546,521	16.6
ADPSS DOCK TRANSPORT	141,218	.74	176,110	.74	34,900	15.8	173,846	.75	32,636	10.8
INFORM SHIP SALES	431,522	2.34	414,705	2.50	614,705	100.0	261,467	1.13	261,467	100.0
OUTDOOR TRUCK RENTALS	132,117	.69	169,268	.72	17,851	21.5	165,976	.71	35,859	20.4
PRODUCT HANDLING CNG-FT	14,525	.08	16,170	.07	1,645	10.2	56,627	.42	82,182	85.0
PRODUCT STORAGE CNG-FT	50,055	.26	65,070	.27	13,023	23.1			50,055	
FLUX YEAR VARIANCE	29,287	.15	1,185		30,472	2571.5			29,287	
REVENUE	24,646	.13	77,991	.33	53,163	68.2	51,062	.22	26,236	53.4
NET OPERATING SALES	19,027,939	99.30	23,590,591	99.20	4,570,652	19.4	21,025,483	99.18	3,997,544	17.4
OTHER TRAFFIC REVENUE	133,561	.70	185,627	.78	52,066	28.0	185,059	.80	51,489	27.0
RELATA SERVICE INCOME	1,240	.01	3,364	.01	2,124	63.1	4,864	.02	3,624	74.5
VENOR ADJUST CHRG	192		2,268	.01	2,076	91.5			192	
NET SALES	19,162,932	100.00	23,789,850	100.00	4,626,918	19.4	21,215,397	100.00	4,052,465	17.5
PRODUCT MARGIN	270,094	1.45	202,757	.85	75,397	37.2	293,169	1.26	15,075	5.1
OTHER MARGIN	1,167,673	6.09	1,369,938	5.76	202,325	14.8	1,379,524	5.94	211,951	15.4
ADJUSTMENTS/ALLOWANCES	23,253	.12	58,613	.25	35,358	60.3	22,966	.10	207	1.2
STORAGE, NET	20,474	.11	22,556	.09	2,082	9.2	7,656	.03	12,818	167.0
CASH DISCOUNT, NET	101,831	.55	343,119	1.44	161,166	47.0	272,895	1.20	95,923	38.5
VENOR ADJUSTMENTS	3,431	.01	713,919	1.31	311,931	100.0	500		500	100.0
RENTAL FROM, NET	4,142	.02	15,214	.06	24,645	138.8	4,818	.02	6,329	229.2
VENOR CHARGES/REALIZATI	10,318	.05	353,760	1.49	148,618	98.1	127,076	.51	113,734	96.5
INVENTORY ADJ/WHITENOW	10,318	.05	23,286	.10	4,908	21.4			10,318	
EXPENSE, NET	10,440	.05	17,099	.08	50,349	323.8	29,799	.13	19,447	35.7
BRIDGE RECLAIM CENTER	13,238	.07	6,124	.02	9,074	217.9	8,164	.02	9,074	217.9
OTHER MARGINS	13,906	.06	4,267	.03	4,779	76.7	10,402	.04	604	5.9
DOC GENERATED REVENUE	106,453	.56	322,031	1.35	215,578	66.3	354,321	1.53	247,668	70.0
DOC GENERATED REVENUE	39,833	.21	110,335	.46	70,500	63.9	95,978	.41	56,143	59.5
GROSS MARGIN ALL OPS	1,592,055	8.31	2,005,121	8.43	413,066	20.6	2,122,992	9.14	590,937	25.0
COST REIM PRODUCT PROD	130,634	.68	109,066	.46	21,568	15.8	139,045	.60	9,211	6.6
WAREHOUSE EXPENSE	461,614	2.41	369,851	1.55	91,759	24.8	450,826	1.94	10,708	2.4
NET TRANSPORTATION	224,257	1.17	155,896	.65	68,761	44.1	182,630	.79	41,618	22.8
AD BACK TRANS REV	245,678	1.29	148,835	1.48	99,217	25.1	351,091	1.53	41,618	24.3
BUILDING EXPENSE	460,215	2.42	465,156	1.96	1,911	.8	463,179	2.08	35,945	90.3
GROSS MARGIN	46,657	.24	550,653	2.31	503,895	31.5	515,479	2.22	468,921	40.3
CDN MARGIN EXPENSE	116,838	.61	117,515	.49	677	.6	117,412	.51	574	.5
IT EXPENSE	6,297	.04	11,600	.05	3,303	28.5	10,520	.05	2,223	21.1
SELLING EXPENSE	80,523	.42	79,641	.33	482	1.1	75,848	.33	4,675	6.2
ADDITIONAL COMMISSION	77,540	.40	20,986	.09	98,126	476.7	15,508	.07	93,049	600.0
CREDIT LOSSES	15,000	.08	7,892	.03	7,308	35.0	15,000	.06		
OTHER EXPENSE	524		632		308	37.1	815		291	55.7
SG&A	143,642	.75	237,666	1.00	94,024	39.6	235,103	1.01	91,461	39.9
OPERATING EXPENSES	56,985	.51	312,987	1.32	409,972	131.0	240,375	2.21	377,350	134.6
INTEREST EXPENSE	19,067	.09	40,342	.20	30,275	62.6	900		16,967	2107.4
WORKING CAP EXPENSE	260,659	1.36	355,094	1.41	74,441	22.2	187,822	.81	72,891	30.8
OVERHEAD BOUND CHRG	162,508	.85	351,907	1.48	109,399	53.0	162,508			
EARNINGS BEFORE TAXES	502,079	2.62	325,672	1.37	176,407	54.2	70,855	.31	431,224	608.6
EARNINGS BEFORE TAXES	502,079	2.62	325,672	1.37	176,407	54.2	70,855	.31	431,224	608.6
OR BURDEN TO BE BOOKED	232,154									

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Pursuant to April 12, 2005 Orders from
C. Matsui
Berry v. HEX et al.
D. HI.Civ. 03 00385 SOM LEK

PCT-B 000193

CYCLE: 04	EMPLOYMENT	057	DATE: 05/22/03							
STRUCTURE: 00047	INCOME STATEMENT SUMMARY		TIME: 21:37:50							
CONTENT: V05	PERIOD 05 2003		PAGE: 1							
LOCATION: HAWAII										
FORMAT: P11										
	ACTUAL	% TO SALES	PRIOR YEAR	% TO SALES	VAR TO PRIOR YEAR	% VAR	OPS PLAN	% TO SALES	VAR TO PLAN	% VAR
NET HOUSE SALES	21,114,020	93.24	22,140,823	92.50	1,074,803	4.8	21,346,394	93.69	232,374	1.1
ACROSS DOCK TRANSFERS	141,710	.63	143,321	.76	41,611	22.7	177,937	.78	36,127	20.3
DRUG SHIP SALES			262,179	1.09	262,179	100.0	3,103	.01	3,103	100.0
FEES	967,947	4.27	1,003,856	4.18	35,909	3.6	968,702	4.25	755	.1
OUTBOUND TRUCK REVENUES	155,403	.69	164,951	.69	9,548	5.8	156,504	.69	1,101	.7
PRODUCT HANDLING CHG-FY	16,331	.07	15,681	.07	647	4.1	16,317	.07	14	.1
PRODUCT STORAGE CHG-FY	57,316	.25	78,339	.33	21,022	26.8	57,316	.25	0	0.0
FLEX STAR VARIANCE	53,304	.24	677	.003	53,981	100.0	53,304	.24	0	0.0
AMORTIZATION			203	.001	203	100.0				
REPAIRS	32,095	.14	82,572	.34	50,477	61.3	52,649	.23	20,554	39.0
NET OPERATING SALES	22,473,336	99.24	23,013,000	99.27	1,339,664	5.6	22,688,286	99.58	214,350	.9
OTHER TRANSFER REVENUE	169,659	.75	172,115	.72	2,456	1.4	169,659	.75	0	0.0
RETAIL SERVICE INCOMES	1,424	.01	218	.001	1,206	553.2	1,580	.01	156	10.3
VENDOR ADMIN CHARGE	394		2,175	.01	1,781	91.1			194	
NET SALES	22,643,213	100.00	23,967,509	100.00	1,342,295	5.6	22,783,199	100.00	137,986	.6
PRODUCT MARGIN	278,892	1.23	213,080	.89	65,812	30.9	287,034	1.24	8,942	3.1
OTHER MARGIN	1,389,483	6.14	1,353,185	5.64	36,298	2.7	1,253,867	5.51	135,616	10.6
ADJUSTMENTS/ALLOWANCES	71,843	.32	20,754	.12	49,089	149.8	22,350	.10	49,493	221.4
SHOULDER, NET	12,668	.06	3,478	.01	16,146	484.2	6,575	.03	6,093	92.7
CASH DISCOUNT, NET	202,901	.90	308,312	1.29	105,411	34.2	247,832	1.09	45,031	18.2
VENDOR ADJUSTMENTS			347,746	1.45	347,746	100.0	508		508	100.0
RECUR: PHOTO, NET	11,646	.05	2,768	.01	14,414	520.7	4,715	.02	6,931	147.0
MARKET CHARGE/EQUALIZATION	72,603	.32	287,836	1.29	215,233	74.8	96,844	.43	24,241	23.0
EXPORT/IMPORT AND/WAREHOUSE	9,074	.04	3,889	.02	5,185	128.2			9,074	
PRDPL, NET	31,808	.14	30,012	.13	1,796	5.7	32,067	.14	259	.1
DAMAGE RECLAIM CENTER	755	.003	42,503	.18	41,748	99.2	4,509	.02	3,744	83.2
OTHER MARGINS	11,800	.05	6,046	.03	5,754	95.2	8,122	.04	3,678	61.3
ENG GENERATED REVENUE	172,170	.76	234,780	.98	62,610	26.7	249,824	1.27	117,654	68.6
CSC GENERATED REVENUE	30,080	.13	82,362	.34	52,282	63.5	107,225	.47	77,145	71.9
GROSS MARGIN ALL OPS	1,470,625	6.26	1,483,407	7.85	12,782	.7	1,410,250	6.52	70,125	3.6
COST SERV PROJECT ENG	134,373	.59	114,953	.52	19,420	7.5	143,898	.63	9,525	6.6
WAREHOUSE EXPENSE	419,182	1.85	377,817	1.58	41,365	10.3	453,853	1.99	34,671	7.6
NET TRANSPORTATION	209,306	.92	163,975	.68	45,331	27.0	292,401	1.28	83,075	28.8
ADD. BACK TRANS. REV	325,062	1.44	337,066	1.41	12,004	3.6	249,829	1.10	75,233	30.1
BUILDING EXPENSE	494,247	2.18	462,391	1.93	31,856	6.5	468,138	2.12	11,109	2.3
GROSS MARGIN	289,455	1.28	417,197	1.74	127,742	30.6	317,549	1.39	28,094	8.0
GEN ADMIN EXPENSE	112,935	.50	99,965	.42	12,970	13.0	117,895	.52	4,960	4.2
IT EXPENSE	14,469	.06	11,910	.05	2,559	21.4	10,538	.05	3,931	37.2
REPAIRS	72,361	.32	82,548	.34	10,187	12.4	74,627	.33	2,286	2.1
ADDITIONAL COMPENSATION	15,508	.07	20,586	.09	5,078	24.7	15,508	.07	0	0.0
CREDIT LOSSES	15,000	.07	7,692	.03	7,308	55.0	15,000	.07	0	0.0
OTHER EXPENSE	531	.002	627	.003	96	15.3	815	.004	284	34.8
SG&A	230,775	1.02	223,328	.93	7,447	3.3	234,383	1.03	3,608	1.5
OPERATING EARNINGS	58,680	.26	133,869	.57	135,189	69.7	83,166	.37	24,486	29.4
INTEREST INCOME/EXP	38,365	.18	60,254	.25	41,889	69.5	600	.003	18,565	3160.8
WORKING CAP. CHARGE	317,332	1.40	349,663	1.46	32,331	9.2	256,072	1.12	61,460	24.0
OVERHEAD BURDEN CHRG	159,482	.70	325,067	1.36	165,585	50.9	159,482	.70	0	0.0
EARNINGS BEFORE TAXES	399,969	1.77	420,607	1.75	20,638	4.9	332,988	1.46	66,981	20.1
EARNINGS BEFORE TAXES	399,969	1.77	420,607	1.75	20,638	4.9	332,988	1.46	66,981	20.1
ON ORDER TO BE BOOKED	227,832									

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 Not to be disclosed to any party or counsel
 Pursuant to April 12, 2005 Orders from
 C. Matsui

Berry v. HEX et al.
 D. HI. Civ. 03 00385 SOM LEK

PCT-B 000255

CYCLE: 05/05/03 STRUCTURE: 05 REF ID: 00047 CONTENT: VOS LOCATION: HAWAII		BUDGET INCOME STATEMENT SUMMARY PERIOD: 04 2003		057		DATE: 05/05/03 TIME: 21:50:09 PAGE: 1				
	ACTUAL	% TO SALES	PRIOR YEAR	% TO SALES	VAR TO PRIOR YEAR	% VAR	OPS PLAN	% TO SALES	VAR TO PLAN	% VAR
NET HOUSE SALES	22,468,183	92.73	21,710,308	92.57	1,257,875	5.3	21,809,752	93.47	1,058,431	4.9
ACROSS DOCK TRANSFERS	123,854	.50	132,389	.56	8,535	6.4	134,537	.58	10,683	7.9
INPO SHIP SALES	139,073	.56	271,533	1.16	132,460	48.8	140,543	.60	1,470	1.0
FEES	1,113,957	4.52	970,800	4.14	143,157	14.7	984,973	4.22	129,084	13.1
OUTBOUND TRUCK REVENUES	180,038	.73	166,768	.71	13,270	8.0	156,250	.67	23,888	15.3
PRODUCT HANDLING CHG-FF	25,632	.06	17,534	.08	8,098	46.2	108,370	.46	82,738	85.6
PRODUCT STORAGE CHG-FF	63,878	.26	79,201	.34	15,323	19.4			63,870	
PRODUCT DELIVER CHG-FF			58	.00	59	100.0	56		56	100.0
FLY STAR VARIANCE	36,272	.15	4,374	.02	49,846	893.9			36,273	
ADJUSTMENT			5,543	.02	5,543	100.0				
REVENUES	22,528	.17	79,079	.34	36,556	46.2	53,542	.23	11,019	28.6
NET OPERATING SALES	24,498,816	99.34	23,259,455	99.17	1,239,361	5.3	23,280,829	99.78	1,217,977	5.2
OTHER TRAFFIC REVENUE	160,076	.65	190,528	.81	30,452	16.0	51,004	.22	109,072	213.8
RETAIL SERVICE INCOME	1,302	.01	89	.00	1,213	1215.2	1,451	.01	149	16.3
VENDOR MGRN CHARGE	823		344	.02	2,723	76.8			823	
NET SALES	26,660,617	100.00	23,453,628	100.00	1,206,989	5.1	23,333,294	100.00	1,327,323	5.7
PRODUCT MGRN	294,438	1.13	188,146	.80	106,292	56.5	282,294	1.25	2,204	.8
OTHER MGRN	1,529,507	6.20	1,399,660	5.71	129,847	14.2	1,248,462	5.35	281,045	22.5
ADJUSTMENTS/ALLOWANCES	35,707	.14	44,652	.19	8,945	20.0	22,344	.10	13,323	39.5
PROLAGE, NET	3,815	.02	4,883	.02	1,068	27.8	7,456	.03	3,643	48.8
CASH DISCOUNT, NET	269,168	1.09	382,042	1.63	112,872	29.5	270,611	1.16	1,453	.5
VENDOR ADJUSTMENTS							508		500	100.0
HOUSE FROM NET	13	.00	4,875	.02	4,862	100.3	4,839	.02	4,826	99.7
HOUSE CHARGE/EQUALIZATI	34,602	.13	2,172,649	9.26	2,078,066	95.6	107,838	.46	13,836	12.2
INVENTORY ADJ/WRTEDOWN	2,286	.01	3,392	.02	1,106	42.7			2,286	
TRADE, NET	62,630	.25	67,143	.29	4,513	6.7	61,442	.26	1,189	1.9
HOUSE RECLAIM CENTER	7,441	.03	20,910	.09	28,351	135.6	1,910	.01	3,351	89.6
OTHER FINANCING	13,151	.05	6,167	.03	6,984	113.2	3,549	.04	3,602	37.1
NSC GENERATED REVENUE	279,929	1.14	2,424,850	10.34	2,144,921	88.5	239,044	1.28	19,885	6.4
CSC GENERATED REVENUE	76,979	.31	284,582	1.21	207,603	72.9	129,914	.56	156,668	80.8
GROSS MGRN ALL OPS	2,110,907	8.94	4,236,138	18.06	2,055,231	48.5	1,969,714	8.44	211,193	10.7
COST SERV/PRODUCT PROC	136,331	.55	138,712	.53	2,381	1.8	139,793	.60	3,462	2.5
HOUSEWORK EXPENSE	457,138	1.85	325,309	1.39	131,829	40.5	438,334	1.98	18,244	4.1
NET TRANSFORMATION	201,028	.82	105,393	.45	95,635	90.7	325,192	1.41	128,172	38.9
ADD BACK TRANS REV	340,174	1.38	357,354	1.52	17,180	4.9	207,310	.93	132,864	64.1
BUILDING EXPENSE	484,935	1.86	439,022	1.87	45,913	10.3	474,282	2.05	6,653	1.3
GROSS MGRN	562,909	2.28	2,890,348	12.32	2,327,439	80.6	376,203	1.61	186,706	69.4
GEN ADMIN EXPENSE	121,127	.49	91,212	.39	29,915	32.8	122,290	.52	1,171	1.0
IT EXPENSE	14,820	.06	13,198	.06	1,622	9.3	10,615	.05	3,907	35.9
SELLING EXPENSE	70,339	.29	91,517	.39	20,608	22.5	79,312	.34	8,373	10.6
ADDITIONAL COMPENSATION	15,508	.06	20,586	.09	5,078	24.7	15,508	.07		
CREDIT LOSSES	15,000	.06	7,632	.03	7,368	95.0	15,000	.06		
OTHER EXPENSE	823		603	.00	220	36.0	815		8	.9
SG&A	237,617	.96	224,810	.96	12,807	5.7	243,546	1.04	5,929	2.4
OPERATING EARNINGS	324,292	1.32	2,665,509	11.37	2,341,216	87.8	132,657	.57	191,635	144.5
INTEREST INCOME/EXP DIV	18,675	.08	974	.00	17,701	1817.4	300		18,375	6325.0
WORKING CAP CHARGE	278,398	1.13	240,186	1.02	38,212	15.9	278,398	1.19		
OVERHEAD BUDGET CONTR	163,333	.66	212,285	.91	48,950	23.1	163,333	.70		
EARNINGS BEFORE TAXES	98,764	.40	2,214,013	9.44	2,312,777	104.5	309,374	1.33	210,610	68.1
EARNINGS BEFORE TAXES	98,764	.40	2,214,013	9.44	2,312,777	104.5	309,374	1.33	210,610	68.1
ON BURDEN TO BE BOOKED:	233,333									

CONFIDENTIAL FOR EXPERTS ONLY

Not to be disclosed to any party or counsel
Pursuant to April 12, 2005 Orders from

C. Matsui

Bery v. HEX et al.

D. H. Civ. 03 00385 SOM LEX

PCT-B 000319